MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES

CONSOLIDATED FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2021 AND 2020



WEALTH ADVISORY | OUTSOURCING AUDIT, TAX, AND CONSULTING

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INDEPENDENT AUDITORS' REPORT

Board of Directors Minnesota State University, Mankato Foundation, Inc. and Subsidiaries Mankato, Minnesota

We have audited the accompanying consolidated financial statements of Minnesota State University, Mankato Foundation, Inc. and Subsidiaries, which comprise the consolidated statements of financial position as of June 30, 2021 and 2020, and the related consolidated statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors
Minnesota State University, Mankato Foundation, Inc.
and Subsidiaries

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Minnesota State University, Mankato Foundation, Inc. and Subsidiaries as of June 30, 2021 and 2020, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Minneapolis, Minnesota September 24, 2021

MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION JUNE 30, 2021 AND 2020

		2021		2020
ASSETS		_		
Cash and Cash Equivalents	\$	279,747	\$	578,584
Promises to Give, Net (Note 5)		3,079,072		3,992,004
Other Assets		25,787		24,384
Investments (Notes 3 and 4)		80,058,655		60,406,907
Split-Interest Agreements:				
Assets Held in Charitable Trusts		695,302		1,080,939
Beneficial Interest in Trusts		591,465		491,010
Property Held for Investment		945,134		1,003,934
Total Assets	\$	85,675,162	\$	67,577,762
LIABILITIES AND NET ASSETS				
LIABILITIES				
Accounts Payable	\$	169,878	\$	223,252
Liabilities under Split-Interest Agreements	_	358,476	_	662,620
Total Liabilities		528,354		885,872
NET ASSETS				
Without Donor Restrictions		3,196,251		2,993,091
With Donor Restrictions (Note 6 and 7)		81,950,557		63,698,799
Total Net Assets		85,146,808		66,691,890
Total Liabilities and Net Assets	\$	85,675,162	\$	67,577,762

MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2021

	Without Donor Restrictions		With Donor Restrictions		Total
REVENUE, SUPPORT, AND GAINS					
Contributions	\$	3,299,177	\$	5,923,864	\$ 9,223,041
Gifts In-Kind		-		334,899	334,899
Noncash Support from the University		1,665,374		-	1,665,374
Investment Income, Net		238,592		16,742,260	16,980,852
Change in Carrying Value of Split-Interest Agreements		-		65,058	65,058
Support Services Income		8,344		-	8,344
Miscellaneous Revenue		74,449		<u> </u>	 74,449
Subtotal		5,285,936		23,066,081	28,352,017
Net Assets Released from Restrictions		4,814,323		(4,814,323)	_
Total Revenue, Support, and Gains		10,100,259		18,251,758	 28,352,017
EXPENSES					
Program Services Expense:					
Distribution for Educational Services		4,242,668		-	4,242,668
Supporting Services Expense:					
Fundraising - Promotion and Development		4,999,643		-	4,999,643
General and Administrative		654,788		<u>-</u>	 654,788
Total Supporting Services Expenses		5,654,431		-	5,654,431
Total Expenses		9,897,099			 9,897,099
CHANGE IN NET ASSETS		203,160		18,251,758	18,454,918
Net Assets - Beginning of Year		2,993,091		63,698,799	 66,691,890
NET ASSETS - END OF YEAR	\$	3,196,251	\$	81,950,557	\$ 85,146,808

MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF ACTIVITIES YEAR ENDED JUNE 30, 2020

	Without Donor Restrictions		With Donor Restrictions		Total
REVENUE, SUPPORT, AND GAINS					
Contributions	\$	545,875	\$	3,908,228	\$ 4,454,103
Gifts In-Kind		180		583,322	583,502
Noncash Support from the University		1,821,384		-	1,821,384
Investment Income, Net		(36,713)		201,848	165,135
Change in Carrying Value of Split-Interest Agreements		-		222,826	222,826
Support Services Income		9,973		-	9,973
Miscellaneous Revenue		86,010			 86,010
Subtotal		2,426,709		4,916,224	7,342,933
Net Assets Released from Restrictions		5,302,272		(5,302,272)	_
Total Revenue, Support, and Gains		7,728,981		(386,048)	7,342,933
EXPENSES					
Program Services Expense:					
Distribution for Educational Services		4,353,489		-	4,353,489
Supporting Services Expense:					
Fundraising - Promotion and Development		2,091,693		-	2,091,693
General and Administrative		867,442			 867,442
Total Supporting Services Expenses		2,959,135		-	2,959,135
Total Expenses		7,312,624			 7,312,624
CHANGE IN NET ASSETS		416,357		(386,048)	30,309
Net Assets - Beginning of Year		2,576,734		64,084,847	66,661,581
NET ASSETS - END OF YEAR	\$	2,993,091	\$	63,698,799	\$ 66,691,890

MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES YEARS ENDED JUNE 30, 2021 AND 2020

	2021						
	Progra Service	•	Fundraising	Total			
Grants - Distributions for Educational Services Donated Goods and Services for University Use Salaries and Benefits Professional Fees and Contract Services Supplies and Office Expenses Travel, Conferences, and Meetings Occupancy Information Technology Insurance Marketing and Promotion Bad Debt Expense Memberships	782 130 63 11	,514 \$ -,899 ,650 126,408 ,092 270,468 ,524 48,345 ,7,688 ,832 55,800 ,759 ,374 6,245	144,920 70,511 136,535 - 1,440 3,127,058	\$ 2,778,514 334,899 2,175,122 35,550 400,560 256,789 78,199 204,167 16,410 9,199 3,127,058 21,619			
Other	118	,024 87,874	253,115	459,013			
Total Functional Expenses	\$ 4,242	,668 \$ 654,788	\$ 4,999,643	\$ 9,897,099			

	2020							
	Program Services				· ·			Total
Grants - Distributions for Educational Services	\$	2,373,788	\$	-	\$	_	\$	2,373,788
Donated Goods and Services for University Use		583,502		-		-		583,502
Salaries and Benefits		778,073		213,188		1,302,079		2,293,340
Professional Fees and Contract Services		-		30,867		-		30,867
Supplies and Office Expenses		150,949		284,640		-		435,589
Travel, Conferences, and Meetings		247,840		118,205		175,524		541,569
Occupancy		4,902		16,848		66,225		87,975
Information Technology		64,797		83,502		138,986		287,285
Insurance		-		15,141		-		15,141
Marketing and Promotion		6,657		-		3,101		9,758
Bad Debt Expense		-		-		233,705		233,705
Memberships		15,668		4,873		-		20,541
Other		127,313		100,178		172,073		399,564
Total Functional Expenses	\$	4,353,489	\$	867,442	\$	2,091,693	\$	7,312,624

MINNESOTA STATE UNIVERSITY, MANKATO FOUNDATION, INC. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2021 AND 2020

	2021	2020
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in Net Assets	\$ 18,454,918	\$ 30,309
Adjustments to Reconcile Change in Net Assets to Net		
Cash Used by Operating Activities:		
Net Realized and Unrealized Gains (Losses) on Investments	(16,910,093)	1,005,473
Changes in Carrying Value of Split-Interest Agreements	23,598	(140,010)
Impairment of Property Held for Investment	58,800	-
Contributions Restricted for Long-Term Investment	(6,312,625)	(1,057,358)
Changes in Operating Assets and Liabilities:		
Promises to Give	2,494,841	(191,784)
Other Assets	(1,403)	27,288
Accounts Payable	(53,374)	(14,805)
Net Cash Used by Operating Activities	(2,245,338)	(340,887)
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchases of Investments	(91,348,243)	(8,956,163)
Proceeds from Sale of Investments	88,606,588	8,323,107
Net Cash Used by Investing Activities	(2,741,655)	(633,056)
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from Contributions Restricted for Long-Term Investment	4,730,716	1,484,731
Payments to Beneficiaries of Split-Interest Agreements	(42,560)	(80,495)
Net Cash Provided by Financing Activities	4,688,156	1,404,236
•		
NET CHANGE IN CASH AND CASH EQUIVALENTS	(298,837)	430,293
Cash and Cash Equivalents - Beginning of Year	578,584	148,291
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 279,747	\$ 578,584

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Activities

The purpose of Minnesota State University, Mankato Foundation, Inc. and Subsidiaries (the Foundation), a nonprofit organization, is to receive contributions and other property through fundraising and gift acceptance and to hold, invest, and expend these amounts exclusively for the benefit of Minnesota State University, Mankato (the University).

Principles of Consolidation

The consolidated financial statements include the accounts of the Minnesota State University, Mankato Foundation, Inc. and its 100%-owned subsidiaries, Maverick Philanthropic Properties, LLC and Lime Valley Wetlands, LLC. All significant intercompany accounts and transactions would be eliminated in consolidation. As of June 30, 2021, there was a \$25,000 loan between the Minnesota State University, Mankato Foundation, Inc. and Maverick Philanthropic Properties, LLC. The loan has 0% interest and matures on April 30, 2026. There is no collateral on the loan. This loan is eliminated in consolidation. There were no intercompany accounts or transactions during the year ended June 30, 2020. Unless otherwise noted, these consolidated entities are hereinafter referred to as "the Foundation."

Maverick Philanthropic Properties, LLC (LLC) was formed during the year ended June 30, 2014. During the year ended June 30, 2020, \$945,134 of property owned by the Foundation was transferred to the LLC. Going forward any donations or purchases of property, plant, and equipment will be transacted through the LLC.

Lime Valley Wetlands, LLC was formed during the year ended June 30, 2021. The entity holds land which is valued at \$-0- on the consolidated statement of financial position.

Cash and Cash Equivalents

The Foundation considers all cash and highly liquid financial instruments with original maturities of three months or less to be cash and cash equivalents. At times, cash and cash equivalents at financial institutions may be in excess of Federal Deposit Insurance Corporation (FDIC) insurance limits.

Promises to Give

Contributions, including unconditional promises to give, are recognized as revenues on an accrual basis. Conditional promises to give are not recognized until they become unconditional, that is, when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at rates of 5.5% based on when the contribution was made. Amortization of discounts is recorded as additional contribution revenue. An allowance for uncollectible contributions receivable is provided based upon management's judgment including such factors as historical experience, an assessment of economic conditions, and a review of subsequent collections. Promises to give are written off when deemed uncollectible. At June 30, 2021 and 2020, the allowance was \$183,822 and \$303,304, respectively.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Property Held for Investment

Property held for investment by the Foundation has been designated to be held for long-term investment purposes. Property held for investment consisted of land as of June 30, 2021 and 2020.

The Foundation reviews the carrying values of property held for investment for impairment whenever events or circumstances indicate that the carrying value of an asset may not be recoverable from the estimated future cash flows expected to result from its use and eventual disposition. When considered impaired, an impairment loss is recognized to the extent carrying value exceeds the fair value of the asset. An impairment loss of \$58,800 and \$-0- was recognized for the years ended June 30, 2021 and 2020.

Split-Interest Agreements

Assets Held in Charitable Trusts

The Foundation has entered into trust agreements as trustee that provide, among other matters, that the trustee shall pay to the beneficiaries an annual income payment until the income obligation is completed in accordance with the donor's trust agreement. The Foundation records the assets held in these trusts at fair value and the corresponding liability at the actuarially determined present value of payments to be made to the designated beneficiaries. The residual amount is recorded as contribution revenue at the time the trust is established. In subsequent periods, the liability under charitable trust agreements is adjusted and changes therein are reported as a component of the Change in Carrying Value of Split-Interest Agreements in the consolidated statement of activities. Upon termination of the income obligation, the assets of the trust are held by the Foundation in accordance with the donor's trust agreement.

Gift Annuity Agreements

The Foundation has entered into gift annuity agreements that provide that the Foundation shall pay to the designated beneficiaries an annual amount until the death of the designated beneficiaries. The payments continue even if the assets of the gift annuity fund have been exhausted. The Foundation records the assets received at fair value and a corresponding liability is recorded for the actuarially determined present value of payments to be made to the designated beneficiaries, with the residual amount recorded as contribution revenue. Upon the death of the beneficiaries, the assets of the gift annuity fund are held by the Foundation in accordance with the agreements.

Beneficial Interest in Trusts

The Foundation has beneficial interests in charitable remainder trusts that are held by other entities such as banks or charitable organizations. The Foundation records its interest in these trusts, upon discovery of their existence, at fair value as determined using the present value of the estimated future cash receipts to be received from the trust. Because of the complex issues related to collecting the data for these transactions, there can be a time delay in the recording of the asset because of the time needed for discovery, verification of the Foundation's rights and the determination of the valuation of future payments.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments

Investments are carried at fair value. The fair value of publicly traded securities is based upon quoted market prices and net asset values. For other securities, for which no such quotations or valuations are readily available, fair value is estimated using values provided by external investment managers based upon their valuation policies and methodologies. Realized and unrealized gains and losses are recognized in the period in which they occur and are recorded in the consolidated statements of activities. Due to market volatility with certain investment securities, it is reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in future consolidated statements of activities.

Professional standards allow entities the irrevocable option to elect to measure certain financial instruments and other items at fair value for the initial and subsequent measurement on an instrument-by-instrument basis. The Foundation has elected to measure all investments at fair value. The Foundation may elect to measure newly acquired financial instruments at fair value in the future.

Net Asset Classification

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor- or grantor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Net Assets Without Donor Restrictions – Net assets available for use in general operations and not subject to donor restrictions. The governing board has designated, from net assets without donor restrictions, net assets for a board-designated endowment. Funds paid from the board-designated endowment are subject to approval by the board.

Net Assets With Donor Restrictions – Net assets subject to donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. Gifts of long-lived assets and gifts of cash restricted for the acquisition of long-lived assets are recognized as revenue when the assets are placed in service. Donor-imposed restrictions are released when a restriction expires, that is, when the stipulated time has elapsed, when the stipulated purpose for which the resource was restricted has been fulfilled, or both.

Contributions and Revenue Recognition

Contributions received are recorded as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Contributions are reclassified to net assets without donor restriction upon expiration of the restriction. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. Unconditional promises to give are recorded as received. Conditional promises to give are not included as support until such time as the conditions are substantially met.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Contributions and Revenue Recognition (Continued)

Donated property is recorded at fair value on the date of the donation.

Gifts In-Kind and Noncash Support from the University

Volunteers contribute significant amounts of time to the Foundation's program services, administration, and fundraising and development activities; however, the consolidated financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by accounting principles generally accepted in the United States of America. Contributed goods are recorded at fair value at the date of donation. The Foundation records donated professional services at the respective fair values of the services received. The Foundation had noncash support from the University of \$1,665,374 and \$1,821,384 for the years ended June 30, 2021 and 2020, respectively. See Note 8 for further detail on the noncash support from the University. The Foundation also had other gifts in-kind of \$334,899 and \$583,502 for the years ended June 30, 2021 and 2020, respectively. These gifts in-kind were primarily supplies used in program services expense – distribution for educational services.

Distributions for Educational Services

Distributions are recognized as expenses in the period that the funds are requested.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis on the consolidated statement of functional expenses. Grants – distributions for educational services and donated goods and services for university use are considered to be program expense. Salaries and benefits are allocated based on employee job descriptions. All other costs are allocated based on the best estimates of management.

Income Taxes

Minnesota State University, Mankato Foundation, Inc. (the Foundation) is organized as a Minnesota nonprofit corporation and has been recognized by the Internal Revenue Service (IRS) as exempt from federal income taxes under Section 501(a) of the Internal Revenue Code as an organization described in Section 501(c)(3), qualifies for the charitable contribution deduction under Section 170(b)(1)(A)(vi), and has been determined not to be a private foundation under Section 509(a)(1). Maverick Philanthropic Properties, LLC and Lime Valley Wetlands, LLC maintain exempt status under the Foundation's exemption since the Foundation is the sole member of both entities. The Foundation is annually required to file a Return of Organization Exempt from Income Tax (Form 990) with the IRS. In addition, the Foundation is subject to income tax on net income that is derived from business activities that are unrelated to the exempt purpose.

The Foundation believes that it has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the consolidated financial statements. The Foundation would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Estimates

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

Change in Accounting Principle

Financial Accounting Standard Board (FASB) issued Accounting Standards Update (ASU) 2018-13 Fair Value Measurement (Topic 820): Disclosure Framework – Changes to the Disclosure Requirements for Fair Value Measurement. The ASU removes and modifies disclosure requirements retrospectively for non-public entities. The ASU is effective for fiscal years beginning after December 15, 2019 with early adoption permitted.

Reclassifications

Certain reclassifications have been made to the prior year consolidated financial statements to conform to the current year presentation. The reclassification had no effect on the change in net assets or total net assets as previously reported.

Subsequent Events

The Foundation has evaluated subsequent events through September 24, 2021, the date the consolidated financial statements were available to be issued.

NOTE 2 LIQUIDITY AND AVAILABILITY

The Foundation receives significant contributions with donor restrictions to be used in accordance with the associated purpose restrictions. It also receives gifts to establish endowments that will exist in perpetuity; the income generated from such endowments is used to provide scholarships and fund programs. In addition, the Foundation receives support without donor restrictions, this support has historically represented approximately 60% of annual program funding needs.

The Foundation's Finance Committee meets quarterly to review the Foundation's financial progress throughout the year. The Finance Committee also approves the Foundation's budget on an annual basis. The Foundation strives to maintain financial assets available to meet general expenditures of the organization during the year, as well as the semi-annual payments for scholarships.

NOTE 2 LIQUIDITY AND AVAILABILITY (CONTINUED)

The Foundation considers the following to be available to meet cash needs for operation and scholarship expenditures:

- Investment income without donor restrictions
- Appropriated earnings from donor-restricted and board-designated (quasi) endowments
- Contributions without donor restrictions
- Contributions with donor restrictions for use in current programs which are ongoing, major, and central to its annual operations.

The Foundation manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability,
- · Maintaining adequate liquid assets, and
- Maintaining sufficient reserves to provide reasonable assurance that mission fulfillment will continue to be met, ensuring the sustainability of the Foundation.

The table below presents liquid financial assets available for operation and scholarship expenditures within one year at June 30:

2021		2020
\$ 279,747	\$	578,584
3,079,072		3,992,004
80,058,655		60,406,907
83,417,474		64,977,495
(958,095)		(914,824)
(2,120,977)		(3,062,141)
(71,003,525)		(52,153,651)
(6,934,098)		(6,734,134)
\$ 2,400,779	\$	2,112,745
_	\$ 279,747 3,079,072 80,058,655 83,417,474 (958,095) (2,120,977) (71,003,525) (6,934,098)	\$ 279,747 \$ 3,079,072 80,058,655 83,417,474 (958,095) (2,120,977) (71,003,525) (6,934,098)

NOTE 3 INVESTMENTS

Investments consist of the following at June 30:

	2021	2020
U.S. Equities and Equity Funds	\$ 2,033,173	\$ 609,415
International Equity Funds	1,950,555	-
Fixed Income	1,640,474	546
Equity Exchange Traded Funds	3,571,886	51,087,222
Life Insurance Contracts	219,971	169,435
Investments Measured at NAV or its Equivalent	68,530,334	7,325,692
Cash and Short-Term Investments	2,112,262	1,214,597
Total	\$ 80,058,655	\$ 60,406,907

NOTE 4 FAIR VALUE MEASUREMENTS

The Foundation allows an accounting standard that defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs used to measure fair value, and requires expanded disclosures about fair value measurements. In accordance with this standard, the Foundation has categorized its investments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and lowest priority to unobservable inputs (Level 3 measurements).

The three levels of the fair value hierarchy are described below:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that the Foundation can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset or liability. In these situations, the Foundation develops inputs using the best information available in the circumstances.

In instances where the determination of fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety.

NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table summarizes the Foundation's financial assets measured at fair value on a recurring basis at June 30, 2021:

	 Level 1	Lev	/el 2	Level 3		Total
Assets Held in Charitable Trusts:						
Common Stock:						
Other	\$ 10,836	\$	-	\$ -	\$	10,836
Mutual Funds:						
Equity	358,132		-	-		358,132
Real Estate	13,144		-	-		13,144
Fixed Income	248,504		-	-		248,504
Money Market	52,595		-	-		52,595
Other	 12,091			 		12,091
Total Mutual Funds	684,466		-	-		684,466
Total Assets Held in Charitable						
Trusts	695,302		-	-		695,302
Beneficial Interest in Trusts	 			 591,465		591,465
Total Split-Interest Agreements	\$ 695,302	\$		\$ 591,465	\$	1,286,767
Investments:						
U.S. Equities and Equity Funds	\$ 2,033,173	\$	-	\$ -		2,033,173
International Equity Funds	1,950,555		-	-		1,950,555
Fixed Income	1,640,474		-	-		1,640,474
Equity Exchange Traded Funds	3,571,886		-	-		3,571,886
Subtotal	\$ 9,196,088	\$	_	\$ -		9,196,088
Life Insurance Contracts						219,971
Investments Measured at Net						- ,-
Asset Value or its Equivalent						68,530,334
Cash and Short-Term Investments						2,112,262
Total					\$	80,058,655
. 5 (5).					<u> </u>	23,223,000

NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

The following table summarizes the Foundation's financial assets measured at fair value on a recurring basis at June 30, 2020:

	 Level 1	Lev	/el 2	 Level 3	 Total
Assets Held in Charitable Trusts:					
Common Stock:					
Other	\$ 9,309	\$	-	\$ -	\$ 9,309
Mutual Funds:					
Equity	612,697		-	-	612,697
Real Estate	37,363		-	-	37,363
Fixed Income	345,420		-	-	345,420
Money Market	65,294		-	-	65,294
Other	 10,856			_	 10,856
Total Mutual Funds	1,071,630		-	-	1,071,630
Total Assets Held in Charitable Trusts	 1,080,939		-	 -	1,080,939
Beneficial Interest in Trusts	-		-	491,010	491,010
Total Split-Interest Agreements	\$ 1,080,939	\$	-	\$ 491,010	\$ 1,571,949
Investments:					
U.S. Equities and Equity Funds International Equity Funds	\$ 609,415	\$	-	\$ -	609,415
Fixed Income	546			_	546
Equity Exchange Traded Funds	51,087,222		_		51,087,222
Subtotal	\$ 51,697,183	\$	_	\$ 	 51,697,183
Life Insurance Contracts Investments Measured at Net					169,435
Asset Value or its Equivalent					7,325,692
Cash and Short-Term Investments					1,214,597
Total					\$ 60,406,907

NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

The following is a summarization of the level 3 significant unobservable inputs:

	Fair \	Value	Valuation	Unobservable
Instrument	2021	2020	Technique	Inputs
Beneficial Interest in Trusts	\$ 591,465	\$ 491,010	Discounted Cash Flows	Discount Rates Duration

The changes in investments measured at fair value on a recurring basis included as Level 3 measurements are summarized as follows:

Beneficial Interest in Trusts	Beginning Balance at July 1, 2020 \$ 491,010	Contributions -	Change in Value '	Ending Balance at June 30, 2021 \$ 591,465
Beneficial Interest in Trusts	Beginning Balance at July 1, 2019 \$ 280,561	Contributions \$ 213,723	Change in Value '	Ending Balance at June 30, 2020 \$ 491,010

The following is a summary of the investments whose net asset value approximates fair value and the related unfunded commitments and redemption restrictions associated with each major category at June 30:

		Net Asset Value	Unfunded ommitments	Redemption Frequency	Redemptions Notice Period
June 30, 2021					
U.S. Equity	\$	18,227,761	\$ -	Daily to Quarterly	5-60 Days
Emerging Markets		5,002,019	-	Monthly	30 Days
International Equity		18,522,926	-	Daily to Monthly	5-60 Days
Real Assets		2,301,455	-	Daily to Monthly	5 Days
Fixed Income		11,942,924	-	Daily	5-10 Days
Diversifying Strategies		6,659,698	-	Semi-Annually	95 Days
Private Equity		4,650,117	4,937,934	(1)	(1)
Hedge Fund		1,223,434	-	Semi-Annually	90 Days
Total	\$	68,530,334	\$ 4,937,934		
June 30, 2020	_				
Private Equity	\$	2,987,691	\$ 1,649,111	(1)	(1)
Hedge Fund		4,338,001		Quarterly	60 Days
Total	\$	7,325,692	\$ 1,649,111		

- (1) Redemptions are not permitted, and liquidity is available to the extent of distributable realized events.
- U.S. Equity –Investment strategies in this category include the purchase and sale of ownership shares in companies domiciled within the U.S.

International Equity – Investment strategies in this category include the purchase and sale of ownership shares in companies domiciled outside the U.S.

NOTE 4 FAIR VALUE MEASUREMENTS (CONTINUED)

Emerging Markets – This category includes strategies that invest in companies that are located within countries with developing economies.

Real Assets – Investment strategies include in investment in tangible investments with intrinsic value due to its substance and physical properties.

Fixed Income – Investment strategies that pay investors fixed interest or dividend payments until its maturity date.

Diversifying Strategies – This category includes alternative investments using pooled funds that employ numerous different strategies to earn active return, or alpha, for their investors. Hedge funds may be aggressively managed or make use of derivatives and leverage in both domestic and international markets with the goal of generating high return (either in an absolute sense or over a specified market benchmark).

Private Equity – This category seeks capital appreciation by making equity and equity-related investments in conjunction with privately negotiated transactions.

Hedge Fund – This vehicle indirectly invests in the Master Fund (a fund-of-funds) with the goal of achieving attractive risk-adjusted returns through investments in a diversified portfolio of assets. A fund-of-funds strategy is used to hedge or minimize the single manager risk and single strategy risk. The hedge funds only report the value of the investment monthly.

NOTE 5 PROMISES TO GIVE

Unconditional promises to give are estimated to be collected as follows at June 30:

	 2021		2020
Receivable in Less than One Year	\$ 958,095		\$ 929,863
Receivable in One to Five Years	2,555,304		1,986,386
Receivable in More than Five Years	 86,000		3,120,000
Total	3,599,399		6,036,249
Less: Discount to Net Present Value at a Rate of 5.5%	336,505		1,740,941
Less: Allowance for Uncollectible Pledges	183,822	_	303,304
Net Promises to Give	\$ 3,079,072		\$ 3,992,004

Unconditional promises to give include two donor's balance which approximated 55% for the year ended June 30, 2021. Unconditional promises to give include one donor's balance which approximated 70% for the year ended June 30, 2020.

NOTE 6 ENDOWMENTS

The Foundation's endowment consists of approximately 425 individual funds established for a variety of purposes. Those funds are organized in five separate funds, accumulated under the Minnesota State University Mankato Composite for management and record-keeping purposes, making up the endowment assets of the Foundation. The endowment includes both donor-restricted endowment funds and funds designated by the board of directors to function as endowments. As required by accounting principles generally accepted in the United States of America, net assets associated with endowment funds, including funds designated by the board of directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

The Foundation's board of directors has interpreted the Minnesota Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds, unless there are explicit donor stipulations to the contrary. At June 30, 2021 and 2020, there were no such donor stipulations. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions that are perpetual in nature as the following: (a) the original value of gifts donated to the Endowment, (b) the original value of subsequent gifts donated to the Endowment, and (c) accumulations to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added. The remaining portion of the donor-restricted endowment that is not perpetual in nature is classified as net assets with donor restrictions that are temporary in nature until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

The Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- The duration and preservation of the fund
- The purposes of the organization and the donor-restricted endowment fund
- General economic conditions
- The possible effect of inflation and deflation
- The expected total return from income and the appreciation of investments
- Other resources of the Foundation and the University
- The investment policies of the Foundation

NOTE 6 ENDOWMENTS (CONTINUED)

The Foundation had the following endowment net asset composition by type of fund as of June 30:

		2021	
	Without Donor	With Donor	
	Restrictions	Restrictions	Total
Donor-Restricted Endowment Funds Board-Designated Endowment Funds Total	\$ - 960,574 \$ 960,574	\$ 71,003,525 - \$ 71,003,525	\$ 71,003,525 960,574 \$ 71,964,099
		2020	
	Without Donor	2020 With Donor	
	Without Donor Restrictions		Total
	Restrictions	With Donor Restrictions	
Donor Restricted Endowment Funds	Restrictions -	With Donor	\$ 52,153,651
Donor Restricted Endowment Funds Board-Designated Endowment Funds Total	Restrictions	With Donor Restrictions	

Funds with Deficiencies (Underwater Funds)

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. As of June 30, 2021 there were no funds with deficiencies. As of June 30, 2020, funds with original gift values of \$15,419,603 and fair values of \$14,579,799, and deficiencies of \$839,804 were reported in net assets with donor restrictions. These deficiencies, which the Foundation believes are temporary, resulted from unfavorable market fluctuations. The board of directors determined that continued appropriations during years ended June 30, 2021 and 2020 was prudent.

Investment and Spending Policies

The Foundation has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds used for a particular purpose as well as board-designated funds. Under this policy, as approved by the board of directors, the endowment assets are invested in a blend of several asset classes with a bias toward equity and equity-like investments due to their higher long-term return expectations. The strategic asset allocation seeks to provide an expected total return aligned with the primary objective of the Portfolio, while avoiding undue risk concentrations in any single asset class or category, thus reducing risk at the overall portfolio level. The long-term objective of the Foundation is to earn a return sufficient to preserve the purchasing power of the Foundation for generations to come, as well as, to provide for current needs. As a result, the annualized return, over a 7- to 10-year investment horizon should at least equal the annual sum of the inflation, required spending, program fees, and expenses. Taking into account these factors, the Foundation expects its endowment funds to have a long-term expected return of approximately 7.2%. Actual returns in any given year will vary from this amount.

NOTE 6 ENDOWMENTS (CONTINUED)

Investment and Spending Policies (Continued)

The Foundation's spending policy states that, in part, the distribution of income will be used to support the donor's stated objectives for the endowment. A percentage of the overall endowment balance, which will be determined by the board annually, shall be distributed to accounts in the following manner: A trailing 12-quarter average of all endowments will be determined as of June 30 of each year. The percentage determined by the board will be applied to the 12-quarter average to determine the total amount to be distributed to the donor's objective for all endowments. That total amount will then be distributed to the individual endowment purposes proportionately, based on the average balance in each endowment for the last four quarters. Each year the Foundation Investment Committee shall present the recommended percentage of distribution to the Foundation Board for approval no later than February of each year. The Foundation expects the current spending policy to allow its endowment to grow annually. This is consistent with the Foundation's objective to maintain the purchasing power of the endowment assets while providing support for the programs, along with additional real growth through new gifts and investment return.

Changes in Endowment Net Assets

Changes in endowment net assets for the years ended June 30 are as follows:

		2021	
	Without Donor	With Donor	
	Restrictions	Restrictions	Total
Endowment Net Assets - Beginning of Year	\$ 727,484	\$ 52,153,651	\$ 52,881,135
Investment Return:			
Net Investment Return	238,592	16,742,260	16,980,852
Contributions	-	4,730,716	4,730,716
Board Approved Transfer	(4,361)	-	(4,361)
Appropriation of Endowment Assets			
Pursuant to Spending Rate Policy	-	(1,914,243)	(1,914,243)
Appropriation for Admin Fees	(1,141)	(708,859)	(710,000)
Endowment Net Assets - End of Year	\$ 960,574	\$ 71,003,525	\$ 71,964,099
		2020	
	Without Donor	With Donor	
	Restrictions	Restrictions	T-4-1
	i (Cou icuorio	Mesulcuons	Total
Endowment Net Assets - Beginning of Year			
Endowment Net Assets - Beginning of Year Investment Return:		\$ 53,113,155	\$ 54,362,981
5 5	\$ 1,249,826	\$ 53,113,155	\$ 54,362,981
Investment Return:	\$ 1,249,826 (36,713)	\$ 53,113,155 201,848	\$ 54,362,981 165,135
Investment Return: Net Investment Return Contributions	\$ 1,249,826 (36,713) 45,552	\$ 53,113,155	\$ 54,362,981 165,135 1,705,379
Investment Return: Net Investment Return Contributions Board Approved Transfer	\$ 1,249,826 (36,713)	\$ 53,113,155 201,848	\$ 54,362,981 165,135
Investment Return: Net Investment Return Contributions Board Approved Transfer Appropriation of Endowment Assets	\$ 1,249,826 (36,713) 45,552 (520,000)	\$ 53,113,155 201,848 1,659,827	\$ 54,362,981 165,135 1,705,379 (520,000)
Investment Return: Net Investment Return Contributions Board Approved Transfer Appropriation of Endowment Assets Pursuant to Spending Rate Policy	\$ 1,249,826 (36,713) 45,552 (520,000) (750)	\$ 53,113,155 201,848 1,659,827 - (2,021,610)	\$ 54,362,981 165,135 1,705,379 (520,000) (2,022,360)
Investment Return: Net Investment Return Contributions Board Approved Transfer Appropriation of Endowment Assets Pursuant to Spending Rate Policy Appropriation for Admin Fees	\$ 1,249,826 (36,713) 45,552 (520,000) (750) (10,431)	\$ 53,113,155 201,848 1,659,827 - (2,021,610) (799,569)	\$ 54,362,981 165,135 1,705,379 (520,000) (2,022,360) (810,000)
Investment Return: Net Investment Return Contributions Board Approved Transfer Appropriation of Endowment Assets Pursuant to Spending Rate Policy	\$ 1,249,826 (36,713) 45,552 (520,000) (750)	\$ 53,113,155 201,848 1,659,827 - (2,021,610)	\$ 54,362,981 165,135 1,705,379 (520,000) (2,022,360)

NOTE 7 NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions are restricted for the following purposes or periods.

	2021	2020
Subject to Expenditure for Specified Purpose: Life Insurance Contracts Amounts Held for Scholarships, Departmental	\$ 219,971	\$ 169,435
and Other Restrictions Promises to Give, the Proceeds from Which	6,934,098	6,734,134
have been Restricted by Donors for Various Educational Programs and Departments	390,658	482,322
Total	7,544,727	7,385,891
Subject to the Passage of Time:		
Beneficial Interest in Trusts	249,427	206,144
Assets Held in Charitable Trusts	266,467	208,770
Promises to Give that are Not Restricted by Donors, but Which are Unavailable for Expenditure Until Due	746,906	710,681
Total	1,262,800	1,125,595
Endowments: Original Donor-Restricted Gift Amount and Amounts Required to be Maintained in Perpetuity	51,987,106	47,114,302
Subject to NFP Endowment Spending Policy and		
Appropriation	19,016,419	5,039,349
Total Endowments	71,003,525	52,153,651
Not Subject to Spending Policy or Appropriation:		
Beneficial Interest in Trusts	342,038	284,866
Assets Held in Charitable Trusts	70,359	209,549
Promises to Give	1,727,108	2,539,247
Total	2,139,505	3,033,662
Total Net Assets with Donor Restrictions	\$ 81,950,557	\$ 63,698,799

NOTE 8 RELATED PARTY TRANSACTIONS

The Foundation has an agreement with the University whereby the University has agreed to furnish space and provide services for the operations of the Foundation. In return, the Foundation has agreed to expend its revenues exclusively for the benefit of the University.

NOTE 8 RELATED PARTY TRANSACTIONS (CONTINUED)

For the years ended June 30, 2021 and 2020, the following University expenditures on behalf of the Foundation were identified:

	 2021	 2020
Salaries and Benefits	\$ 1,285,834	\$ 1,392,407
Occupancy	78,198	78,198
Travel, Conferences, and Meetings	159,813	199,776
Other	141,529	151,003
Total	\$ 1,665,374	\$ 1,821,384

NOTE 9 LINE OF CREDIT

On April 30, 2021, Maverick Philanthropic Properties, LLC entered into a \$1,000,000 line of credit agreement with an interest rate of 2.25%. The line of credit expires on April 30, 2026. Minnesota State University, Mankato Foundation, Inc. is the guarantor on the line of credit. An investment account of the Minnesota State University, Mankato Foundation, Inc. serves as collateral on the line of credit. There was \$-0- outstanding on the line of credit as of June 30, 2021.

